

YOU CAN

(606) If you think you are beaten, you are,  
If you think you dare not, you don't,  
If you'd like to win, but think you can't,  
It's almost a cinch you won't.

If you think you'll lose, you're lost,  
For out in the world we find,  
Success begins with a fellow's will—  
It's all in the state of mind.

If you think you're outclassed, you are,  
You've got to think high to rise.  
You've got to be sure of yourself before  
You can ever win a prize.

Life's battles don't always go  
To the stronger or faster man,  
But soon or late the man who wins  
Is the man WHO THINKS HE CAN!

— Selected

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**Here's why you need to reread this book again.** There are so many gems in this book, it's impossible to absorb all the information and feel the impact in just one reading. Keep in mind that I read *Think and Grow Rich* ten times in one year. Repetition leads to mastery.

### Here's where this helps you win and succeed...

This book is a gift and a challenge. The contents speak for themselves. The question (and the challenge) is, how will you speak them, implement them, use them, and convert them into success for yourself? Hill used them for his success. How will you convert them into your success 100 years later? Will you convert them into your success 100 years later? It is my sincere hope that you do.

*Here are 12 quotes from the book to live by...*

- **"First comes thought; then organization of that thought into ideas and plans; then transformation of those plans into reality. The beginning, as you will observe, is in your imagination."**
- **"Among the thousand and one little things which go to make up the qualifications necessary in the thoroughly efficient man is the all-important faculty of working with a definite purpose in view – with a "chief aim in life."**
- **"Big pay and little responsibility are circumstances seldom found together."**
- **"Enthusiasm is simply a matter of SELF-INSPIRATION, nothing more nor less."**
- **"Any idea, plan, or purpose may be placed in the mind through repetition of thought."**
- **"It seems to me that one of the great purposes of life is to BE HAPPY ALL THE TIME AND TO MAKE OTHERS HAPPY!"**
- **"God made THE world, but He doesn't make YOUR world."**
- **"Effort only fully releases its reward after a person refuses to quit."**



- **"BE AMBITIOUS IF NOTHING MORE. OTHER THINGS WILL TAKE CARE OF THEMSELVES."**
- **"The richest experience that can come to a man or a woman is that of financial reverse. The full value of such an experience will depend upon whether we accept it as a blessing or as a curse."**
- **"AS A MAN THINKETH IN HIS HEART, SO IS HE."**
- **"WHATSOEVER YE SOWETH THAT SHALL YE ALSO REAP."**

These amazing quotes are the tip of the iceberg. Go back and reread this book and you'll find 100 more. Not just quotes – thought-provoking, life-changing words of wisdom. Take them for yourself and turn them into wealth. Hill would have wanted it that way.

If you are a serious "student of the game," this book has the winning formula and the winning pieces – all you have to do is roll the dice and MOVE YOUR OWN PIECE.

– Jeffrey Gitomer  
King of Sales

**"Character is built slowly, step by step. Your every thought and every action go into it."**

*Napoleon Hill*